

D E S E R E T   B O O K   C O M P A N Y

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To Whom It May Concern:

When Boyd Martin Construction was recommended to me for a retail tenant improvement project I was planning, I had just come from several recent experiences with general contractors who hadn't delivered on quality, schedule, or budget. Needless to say, I was pretty jaded. Everything I was being told by Boyd Martin and the person recommending him seemed just like the big promises I had been given by previous general contractors. So I did some research and talked with others who had worked with Boyd Martin Construction. Their comments were glowing. I couldn't find anyone who had anything but praise for them—lavish praise. It almost seemed too good to be true.

I contracted with them on a 3,200 square foot tenant improvement project for a retail bookstores in the Green Valley area. The project ran smoothly in every way. It stayed on schedule and on budget. Boyd Martin, his project manager, and especially the onsite superintendent, Jim Harris, were excellent communicators and kept me well informed. They went out of their way to be sure the project met my high expectations.

I'm currently working with them on two projects—one in Las Vegas and one in St. George. Both have extremely tight deadlines. Derrick Williams is not only the project manager on both projects, but is also coordinating the architectural and engineering aspects of the jobs. I have every confidence that these two projects will be completed successfully.

I recommend Boyd Martin Construction for the quality of their work, their excellent communication and professionalism, their integrity, and their ability to stay on schedule and on budget.

Respectfully,



Kent Ware  
Director of Special Projects